

## QUICK FACTS

# Consilium Software Lead Referral Program

### Referral Program Benefits for You:

- > Big financial rewards and the best Unified Communications Solution & Services for the customers.
- > USD 2000 commission on referrals of projects greater than USD 100,000 that become won and paid deals
- > No software expertise required
- > Free membership

### About Consilium Software

Consilium Software is the Unified Communications software company which is Enabling Unified Success™ in enterprises and contact centers – with solutions that combine industry-leading products from technology partners, innovative software applications and unmatched services expertise. Powered by communications convergence, collaboration and customer interaction optimization software, Consilium’s solutions enable companies to improve communication flows, transform business processes and increase business efficiency.

### For More Information

If you are interested in learning more about Consilium Software Lead Referral Program, please write to [Sales@consiliuminc.com](mailto:Sales@consiliuminc.com) or visit [www.consiliuminc.com](http://www.consiliuminc.com).

### Contact Us

Consilium Software’s global corporate headquarters is located in Singapore, in the heart of the Asia-Pacific region, with additional headquarters and a significant presence in India. We are primed to operate initially in all of Asia-Pacific with a subsequent global footprint.

**Worldwide Headquarters**  
 Consilium Software Inc Pte Ltd  
 101 Cecil Street  
 #14-03, Tong Eng Building  
 Singapore 069533  
 Tel. +65 6327 7270

**India Headquarters - Delhi**  
 Consilium Software Pvt Ltd  
 806, Bhandari House  
 91, Nehru Place  
 New Delhi 110019  
 Tel. +91 11 4650 8901/02

**India - Bangalore**  
 Consilium Software Pvt Ltd  
 CB-10, Level 1, Pine Valley  
 Embassy Golf Links Business Park  
 Off Intermediate Ring Road  
 Bangalore 560071  
 Tel. +91 80 4176 4583 / 4

Consilium Software offers its technology partners the ability to participate in a Lead Referral Program. Consilium Software Lead Referral Program allows organizations and individuals to earn commission for referring customers who purchase Consilium solutions. Consilium Referral Partners earn a competitive referral fee for all qualified leads that result in the sale of a Consilium solution. Once the lead is generated, Consilium Software manages all activities associated with finalizing the deal, along with providing customer billing and support.

## How to participate?

Any organization or individual can participate in the Consilium Software Lead Referral Program as long as they meet the eligibility requirements. The better the relationship with the prospect and the more complete the information, the higher the likelihood of closing the business. While administrative requirements are minor, our referral program works best when sales teams are well informed of the revenue possibilities from referable leads. In addition to being easy to participate in, it’s also a great way to become familiar with Consilium solutions and other partnership possibilities. Join today – and start turning opportunities into gold!

## How to Qualify as a Referral Partner?

Any individual or business organization can become a Consilium Referral Partner as follows:

- Referral Partners must provide information about themselves such as their name, address, contact individual, and type of business organization (if applicable).
- Referral Partners will agree to Consilium Software’s Lead Referral Program Terms and Conditions first time they submit a referral.
- Consilium Software retains the right to terminate a Referral Partner’s participation, or to discontinue the Referral Program at any time.

## How to Make a Referral?

It’s easy for a Referral Partner to send referrals to Consilium Software:

Contact us at [Sales@consiliuminc.com](mailto:Sales@consiliuminc.com) with the necessary lead and customer information. We will review the referral information and determine if the lead qualifies for the Consilium Software Lead Referral Program, and notify the Referral Partner of the acceptance or rejection within 2 business days.

If the referral is accepted, a Consilium account executive will contact the lead and follow our regular sales process. Referrals are good for six months from the date of referral. Referrals are eligible for commissions only when initiated using the Consilium Software Lead Referral Program and end in an approved purchase.

We will send any referral commission earned on the sale within 30 days after we receive 100% payment related to won deal from the customer.